

<b>MANUFACTURER</b>	<b>CODE</b>	<b>MIN ORDER</b>	<b>FREIGHT TERMS</b>
3G LIGHTING	3GL	VARIES	FREIGHT PP AND ADD
3M ARCHITECTURAL MARKETS	3MM		
AADYN TECHNOLOGY	AADY	NONE	FOB
ARCHITECTURAL AREA LIGHTING	AAL	\$50 / \$25 PARTS	PPD OVER \$3,000
ALERA LIGHTING	ALER	\$50 / \$25 PARTS	PPD OVER \$1,000
AL STRUCT	ALST	NONE	CASE BY CASE
ALTMAN LIGHTING	ALTM	NONE	FOB
AMERICAN LIGHT POLE	AMLP	NONE	FOB
AMERLUX LIGHTING SYSTEMS	AMLX	\$500	\$3,000
AMERLUX EXTERIORS	AMEX	NONE	\$3,000
AURORALIGHT	AURO	NONE	FOB
AXO LIGHT	AXO	NONE	FOB
BALDINGER ARCH LTG	BALD	NONE	8% OF ORDER
BARBICAN	BARB	\$20	FOB
THE BASIC SOURCE	TBS	NONE	
BEACON PRODUCTS	BECN	\$250	PPD OVER \$5,000
BETA-CALCO, INC.	BETC	\$250/\$50 PARTS	\$3500 WHEN PD. WITHIN TERMS
BOCA-FLASHER	BOCA	500	PP AND ADD
BRIGHTLINE	BRIT	NONE	PREPAY AND ADD
BRUCK LIGHTING SYSTEMS	BRUC	\$100	ALWAYS PLUS FREIGHT
CERTOLUX	CERT	\$250	PREPAID OVER 3,000
CGF DESIGNS	CGFD	\$75	FOB
CHERRY TREE DESIGN	CTD	NONE	PP AND ADD
CMT POLES	CMT	NONE	FOB POINT OF SHIPMENT

<b>MANUFACTURER</b>	<b>CODE</b>	<b>MIN ORDER</b>	<b>FREIGHT TERMS</b>
COMPASS LIFE SAFETY PRODUCTS	COMP	\$50 / \$25 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)
CONDOR LIGHTING, INC.	COND	NONE	
CONTRAST LIGHTING	CNTR	\$200	\$2,000
COOPER CONTROLS	COOP	NONE	EXW
CREATIVE SYSTEMS LIGHTING	CSL	\$100 OR \$25 SURCHARGE	\$1500+
DAVIS / MULLER LIGHTING	DML	\$75	PREPAY AND ADD
DAY-O-LITE	DAYO	\$100 FOR FIXTURES / \$50 FOR PARTS	\$500.00
DEVINE LIGHTING	DEVI	\$50 / \$25 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)
DIGITAL SIGNAL POWER MFG.	DSPM	NONE / \$150 ON PARTS	FOB
DUAL-LITE LIFE SAFTEY SOLUTIONS	DUAL	\$50 / \$25 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)
EATON ELECTRICAL INC.	EATC	NONE	
ELECTRA LED INC.	ELCT	NONE	FOB ORIGIN
ELK LIGHTING	ELK	\$100 IF LESS \$10 SURCHARGE	\$2,500 IF PAY WITHIN TERMS
ELLIPTIPAR, INC.	ELIP	NONE	F.O.B. IF \$5,000 OR MORE FREIGHT PREPAID
EMERGI-LITE	EMGI	\$50	\$1,000 UPS GROUND
EYE LIGHTING	EYE	\$250/UNDER \$25 CHARGE	F.O.B. /F.C.A.
FLUXWERX	FLUX	\$200	PREPAID OVER \$10,000
FRAQTIR	ELIP	NONE	F.O.B. IF \$5,000 OR MORE FREIGHT PREPAID
GHIDINI	SIST	\$250/\$50 PARTS	\$3,500
GLOBAL LIGHTING	GLOB	NONE	MINIMUM CHARGE OF \$35
GLOBAL TECH LED	GTL		
GREENGATE	COOP	INVOICED UNDER COOPER CONTROLS	
GVA LIGHTING, INC	GVAL	\$250	\$3,000 FOR LED AND \$5,000 FOR FLORESCENT
HAMPSTEAD LIGHTING	HAMP	NONE	PLUS FREIGHT

<b>MANUFACTURER</b>	<b>CODE</b>	<b>MIN ORDER</b>	<b>FREIGHT TERMS</b>
HI-LITE	HILT	\$100 / UNDER \$20 SERVICE CHARGE	\$2,000/ FOB
HUBBELL	HUBB	\$50 / \$25 PARTS	PREPAID OVER \$1,000
HUBBELL BUILDING AUTOMATION	HBA	\$50 / \$25 PARTS	PREPAID OVER \$3,000
IGUZZINI	IGUZ	\$25 PARTS, \$75 + FREIGHT	FREIGHT ALLOWED OVER \$3000
ILEX ARCHITECTURAL LIGHTING	ILEX	\$75	PREPAY AND ADD
ILUMIN	COOP	INVOICED UNDER COOPER CONTROLS	
ILUMINARC	ILUM		
INCON	INCO	NONE	\$1,500 IF PAID WITHIN TERMS
INTELLIGENT LTG CONTROLS	ILC	\$75	FOB MINNEAPOLIS, MN / PRE-PAID OVER \$5,000
INTERNATIONAL	INTE	\$100	\$1,500
JESCO LTG, INC	JESC	UNDER \$200 - ADD \$5 MIN ORDER FEE	OVER \$1,000 FREIGHT ALLOWED FOR GROUND
JLC TECH	JLC	\$300	PREPAY AND ADD
JOBE LTG	JOBE	\$50	F.O.B.
KIM LIGHTING	KIM	\$50 / \$25 PARTS	PREPAID OVER \$3,000
KIRLIN COMPANY	KIRL	\$250/COMPONANT \$50	\$7,000
KURT VERSEN	KURT	UNDER \$350 - ADD \$50 HANDLING FEE	PPD OVER \$6,500
LA LIGHTING MFG CO	LALI	NONE	PER ORDER
LANDMARK LIGHTING	LDMK	\$100 \$10 CHG UNDER THAT	\$1,500 WHEN PAID W/IN TERMS
LBL	LBL	NONE	\$2,000
L.D.P.I.	LDPI	\$200 UNDER MUST BE PREPAID	F.O.B.
LED LIVING TECHNOLOGY	LEDL	\$500 / \$30 SURCHARGE UNDER \$500	PREPAID OVER \$2,000 FOR 'QUICK SHIP' PRODUCTS ONLY
LEUCOS USA, INC.	LEUC	NONE	PAID BY CUSTOMER
LIGHTING & ELECTRONICS, INC.	LIEL	\$75	PAID BY CUSTOMER
LIGHTING SOLUTIONS GROUP	LISO	NONE	PREPAID OVER \$2,500

<b>MANUFACTURER</b>	<b>CODE</b>	<b>MIN ORDER</b>	<b>FREIGHT TERMS</b>
LITE ENERGY	LTEN	\$150	FOB ORIGIN / PREPAID OVER \$3,000
LITETRONICS INT'L., INC.	LITR	\$100	FREIGHT ALLOWED OVER \$1000
LOUVERS INTERNATIONAL	LOUV	NONE	\$1,500 ON STOCK PRODUCTS
LUCEPLAN USA (IN NEG)	LUCE	\$50	COLLECT FOB
LUMEC	LUMC	\$100	\$6,000 PREPAID
LUMENERGI, INC.	LUME	NONE	FOB ORIGIN
LUMENFORM IND.	LUMF	NONE	PREPAID AT \$1,500
LUMIDESIGN	LUMD	NONE	FOB: RICHMOND HILL, ON CANADA
LUMINIAIRE LTG CORP.	LUML	\$75	\$2,500 DISTRIBUTOR NET FULL FREIGHT ALLOWED
LUMUX LIGHTING	LUMX	NONE	PREPAID OVER \$5,000
LZF LIGHT & NATURE	GLOB	NONE	PP AND ADD
MAGNIFLOOD	MAGN	NONE	PLUS FREIGHT
MERCURY LTG	MERC	\$500.00 OR CONSULT FACTORY	\$2,000
METALUMEN	META	\$150	\$5,000
MICHAELS' LTG	MICH	\$1,000	3RD PARTY COLLECT
MILLERBERND MFG.	MILL	\$200	
MODA LIGHT	MODA	\$200	\$3,500
MORRIS KURTZON, INC.	MORK	NONE	\$5000 for all states outside IA, IL, IN, KS, MI, MO, WI
NEXLIGHT	NEXL	\$50	PRE-PAY AND ADD
NORWELL LIGHTING	NORW	\$75	\$1,800
OVAL LTG PRODUCTS	OVAL	\$100	PREPAID OVER NET \$2,800
PRESCOLITE	PRES	\$50 / \$50 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)
PRISMA	PRIS	\$250	\$4,000
PRUDENTIAL LTG	PRUD	\$25	\$7,500

<b>MANUFACTURER</b>	<b>CODE</b>	<b>MIN ORDER</b>	<b>FREIGHT TERMS</b>
QUALITE	QUAL	NONE	PP AND ADD
SCHREDER	SCHR	\$300 BOOK; \$100 PARTS	\$5,000
SELUX	SELX	NONE	PREPAID OVER \$5,000
SEMPER FI POWER SUPPLY	SFPS	NONE	PP AND ADD
SHERIDAN LIGHTING SYSTEMS	SHLS	NONE	PREPAID OVER \$5,000
SILTRON EMERGENCY SYSTEMS	SILT	PIECE \$50/UNITS \$100	\$1,600
SISTEMALUX	SIST	\$75	\$3,000
SLV LIGHTING	SLV	NONE	ALWAYS ADDED
SOFT LIGHTING SUPPLIES	SOFT	NONE	ALWAYS PLUS FREIGHT
SOLAR ONE	SOLR	NONE	ALWAYS PREPAID
SPAULDING LIGHTING	SPAU	\$50 / \$25 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)
SPORTSLITER SOLUTIONS	SLS	\$50 / \$25 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)
SSRC	SSRC	NONE	ALWAYS PLUS FREIGHT
STARFIRE LTG.	STAR	\$35	PP AND ADD
STERNBERG LIGHTING	STRN	\$50	FREIGHT ALLOWED IN MOST CASES
STERNER	STER	\$50 / \$25 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)
STONEBRIDGE LIGHTING	STRN	INVOICED UNDER STERNBERG LIGHTING	
STONEGATE DESIGNS	SGD	NONE	FOB ORIGIN
STRAND LIGHTING	STRD	\$100	FOB SELLER'S DOCK
STRESSCRETE LIMITED	SCLT	NONE	CASE BY CASE
STRONG LIGHTING	STNG	NONE	FOB SHIPPING POINT
STUDIO ITALIA DESIGN	STID	NONE	ALWAYS PLUS FREIGHT
SUPERIOR LIGHTING	SUPR	NONE	\$3,000
TAMBIENT LTG	TAMB	NONE	\$5,000

<b>MANUFACTURER</b>	<b>CODE</b>	<b>MIN ORDER</b>	<b>FREIGHT TERMS</b>
TBR ARCHITECTURAL LTG	TBR	\$700 (NOT INCLUDING REPLACEMENT PARTS)	\$3,000
TEMPO INDUSTRIES	TEMP	\$200 / \$50 PARTS	FOB ORIGIN
THE LIGHT EDGE	LTED	\$50	\$6,000
THE LIGHTING DIVISION	TLDV	\$200	PREPAID
TOTAL STRUCTURES	KEPP		
TOUCHE LIGHTING CONTROLS	TOUC	NONE	PREPAID OVER \$1,500
TRAXON TECHNOLOGIES	TRAX	\$150 ( \$150-\$2,000 20% HANDLING FEE ADDED )	CUSTOMER HAS TO PAY (ADD 4%)
TUBE LTG PRODUCTS	TUBE	NONE	ALWAYS PLUS FREIGHT
ULTRALIGHTS	ULTR	NONE	ALWAYS PLUS FREIGHT
UNIPOST POLES	UPPI	\$25	\$1,500
UNITED LTG STANDARDS	UNLS	\$25	\$1,500
USS MANUF.	USS	\$100	FREIGHT ALLOW IN MOST CASES
VANTAGE LTG.	VANT	NONE	\$2,000
VIBIA INC.	VIBI	\$100 / \$25 HANDLING CHARGE UNDER \$100	ALWAYS PLUS FREIGHT
VISCO	VISC	\$100	\$5,000
VISIONEERED LIGHTING	VISN	\$100	PREPAID ABOVE NET \$2,800
VISIONEERING CORP.	VISI		
W.F. HARRIS LTG.	HARR	\$100	
WAC LTG.	WAC	\$200	\$1,500
WALDMANN LIGHTING	WALD	NONE	OVER \$1,500
WILA LTG	WILA	NONE	\$3,000
W2 LIGHTING	WAC	SEE WAC LIGHTING	
XAL LIGHTING	XAL	\$100	PREPAID MINIMUM \$20,000
ZENARO LIGHTING	ZENA	NONE	FOB ORIGIN

<b>MANUFACTURER</b>	<b>CODE</b>	<b>MIN ORDER</b>	<b>FREIGHT TERMS</b>
ZERO88	COOP	INVOICED UNDER COOPR CONTROLS	
ZOOM LTG	ZOOM	NONE	\$10,000
ZUMTOBEL STAFF LTG.	ZUMT	\$250 / \$50 PARTS	\$5,000

	<b>PAYMENT</b>	<b>A/R REMIT</b>
<b>MANUFACTURER</b>	<b>TERMS</b>	<b>TO ADDRESS</b>
3G LIGHTING	VARIES	221 HANLIN ROAD WOODBRIDGE, ON CANADA L4L3R7 UNITS #1-#5
3M ARCHITECTURAL MARKETS		
AADYN TECHNOLOGY	NET 15	3921 SW 47TH AVENUE, SUITE 1007 FT. LAUDERDALE, FL 33314
ARCHITECTURAL AREA LIGHTING	NET 30	16555 EAST GALE AVENUE CITY OF INDUSTRY, CA 91745
ALERA LIGHTING	NET 25TH (INV. FROM 26-31 DATED 1ST OF NEXT MONTH)	701 MILLENNIUM BOULEVARD GREENVILLE, SC 29607
AL STRUCT	NET 30	P.O. BOX 92536 CHICAGO, IL 60675
ALTMAN LIGHTING		57 ALEXANDER STREET YONKERS, NY 10701
AMERICAN LIGHT POLE	NET 30	P.O. BOX 101208 FORT WORTH, TX 76109
AMERLUX LIGHTING SYSTEMS	NET 10	223 DANIEL ROAD EAST FAIRFIELD, NJ 07004
AMERLUX EXTERIORS	NET 30	5220 SHANK ROAD PEARLAND, TX 77581
AURORALIGHT	NET 30	2742 LOKER AVENUE WEST CARLSBAD, CA 92010
AXO LIGHT	NET 30	22 SHELTER ROCK LANE, SUITE 104 DANBURY, CT 06810
BALDINGER ARCH LTG	50% DOWN/50% BEFORE SHIP	101 WEST WHITE ST SUMMITT HILL, PA 18250
BARBICAN		266 ELMWOOD AVEUNE, UNIT 386 BUFFALO, NY 14222
THE BASIC SOURCE	NET 30	655 CARLSON CT., ROHNERT PARK, CA, 94928
BEACON PRODUCTS	EXISTING NET 30/NEW 50% DOWN & 50% COD	2041 58TH AVENUE, CIRCLE E BRADENTON, FL 34203
BETA-CALCO, INC.	NET 30	88 ST. REGIS CRESCENT SOUTH TORONTO, ONTARIO CANADA M3J1Y8
BOCA-FLASHER	NET 30	552 NW 77TH STREET
BRIGHTLINE	NET 30	580 MAYER STREET, BUILDING #7 BRIDGEVILLE, PA 15017
BRUCK LIGHTING SYSTEMS	NET 30 EXISTING/NEW PP	15774 GATEWAY CIRCLE TUSTIN, CA 92780
CERTOLUX	NET 30	35 OAK STREET TORONTO, ON M9N 1A1
CGF DESIGNS	NET 30	P.O. Box 911, Morton Grove, IL 60053
CHERRY TREE DESIGN	NET 30 EXISTING/NEW PP	320 PRONGHORN TRAIL BOZEMAN, MT 59718
CMT POLES	NET 25 DAYS FROM INVOICING	P.O. BOX 405626, ATLANTA GEORGIA, 30328



	<b>PAYMENT</b>	<b>A/R REMIT</b>
<b>MANUFACTURER</b>	<b>TERMS</b>	<b>TO ADDRESS</b>
COMPASS LIFE SAFETY PRODUCTS	NET 25TH (INV. FROM 26-31 DATED 1ST OF NEXT MONTH)	
CONDOR LIGHTING, INC.	NET 30	655 CARLSON CT., ROHNERT PARK, CA, 94928
CONTRAST LIGHTING	NET 30(1%/10)	1009 DU PARC INDUSTRIAL SAINT-JEAN-CHRYSOSTOME QUEBEC, CANADA G6Z1C5
COOPER CONTROLS	NET 30	203 COOPER CIRCLE, PEACHTREE CITY, GA 30269
CREATIVE SYSTEMS LIGHTING	NET 30	14625 E. CLARK AVE CITY OF INDUSTRIAL, CA 91745
DAVIS / MULLER LIGHTING	NET 30	82 STEVENS ST., PO BOX 559, EAST TAUTON, MA 02718
DAY-O-LITE	NET 30 (1 % 10)	126 CHESTNUT STREET WARWICK, RI 02888
DEVINE LIGHTING		
DIGITAL SIGNAL POWER MFG.	NET 30	1921 QUAKER RIDGE PLACE ONTARIO, CA 91761
DUAL-LITE LIFE SAFETY SOLUTIONS		
EATON ELECTRICAL INC.	NET 30	1000 CHERRINGTON PARKWAY MOON TOWNSHIP, PA 15108
ELECTRA LED INC.	NET 30	12722 62ND STREET NORTH, SUITE 200 LARGO, FL 33773
ELK LIGHTING	VARIOUS	12 WILLOW LANE NESQUEHONING, PA 18240
ELLIPTIPAR, INC.	NET 30 (1%/10)	114 BOSTON POST RD WESTHAVEN, CT 06516
EMERGI-LITE	VARIOUS	DEPENDS ON LOCATION
EYE LIGHTING	NET 30	9150 HENDRICKS ROAD, MENTOR, OH 44060
FLUXWERX	NET 30	15-1520 CLIVEDEN AVENUE DELTA, B.C. CANADA V3M 6J8
FRAQTIR	NET 30 (1%/10)	114 BOSTON POST RD WESTHAVEN, CT 06516
GHIDINI	NET 30	88 ST. REGIS CRESCENT SOUTH TORONTO, ONTARIO CANADA M3J1Y8
GLOBAL LIGHTING	TIME OF ORDER	545 FRANKLIN AVE, MT. VERNON, NEW YORK 10550
GLOBAL TECH LED	NET 30	3810 TAMiami TRAIL EAST, NAPLES, FLORIDA 34112
GREENGATE		
GVA LIGHTING, INC	NET 30 / PREPAID NEW CUSTOMER	3400 RIDGEWAY DRIVE, UNIT 14, MISSISSAUGA, ON L5L0A2
HAMPSTEAD LIGHTING	50% DEP / BAL AND FREIGHT AT SHIPPING / NON-STOCK 100%	2500 ROYAL PLACE, TUCKER, GA 30084

	<b>PAYMENT</b>	<b>A/R REMIT</b>
<b>MANUFACTURER</b>	<b>TERMS</b>	<b>TO ADDRESS</b>
HI-LITE	NET 30	13450 MONTE VISTA AVE, CHINO, CA 91710
HUBBELL		701 MILLENNIUM BOULEVARD GREENVILLE, SC 29607
HUBBELL BUILDING AUTOMATION	NET 25TH (INV. FROM 26-31 DATED 1ST OF NEXT MONTH)	9601 DESSAU ROAD, BUILDING ONE, SUITE 100 AUSTIN, TX 78754
IGUZZINI	NET 30	
ILEX ARCHITECTURAL LIGHTING	NET 30	82 STEVENS ST., PO BOX 559, EAST TAUTON, MA 02718
ILUMIN		
ILUMINARC		5200 NW 108TH AVE, SUNRISE, FL 33351
INCON	NET 30	PO BOX 2083, SANFORD, FL 32772
INTELLIGENT LTG CONTROLS	NET 30	5229 EDINA INDUSTRIAL BLVD. MINN., MN 55439
INTERNATIONAL	NET 30(1%/10)	1825 NORTH 19TH STREET, ST. LOUIS, MO 63106
JESCO LTG, INC	NET 30 OR CC PREPAID DEPENDING OF CUSTOMER	6625 TRAFFIC AVENUE, GLENDALE, NY 11385
JLC TECH	NET 30	370 CORPORATE PARK PEMBROKE, MA 02359
JOBE LTG	PREPAID	175 OCEAN VIEW AVE, CARPINTERIA, CA 93013
KIM LIGHTING	NET 30	16555 EAST GALE AVENUE CITY OF INDUSTRY, CA 91745
KIRLIN COMPANY	NET 30	3401 EAST JEFFERSON, DETROIT, MI 48207
KURT VERSEN	NET 30	10 CHARLES STREET, P.O. BOX 677 WESTWOOD, N.J. 07675
LA LIGHTING MFG CO	NET 30	101410 OLMEY STREET, EL MONTE, CA 91731
LANDMARK LIGHTING	NET 30	12 WILLOW LANE, NESQUEHONING, PA 18240
LBL	NET 30	88751 EXPEDITE WAY, CHICAGO, IL 60695-1700
L.D.P.I.	NET 30	4404 ANDERSON DRIVE, EAU CLAIRE, WI 54703
LED LIVING TECHNOLOGY	NET 30	3412 PROGRESS DRIVE, UNIT C BENSLEM, PA 19020
LEUCOS USA, INC.	VARIOUS	11 MAYFIELD AVE, EDISON, NJ 08837
LIGHTING & ELECTRONICS, INC.	VARIES BY CUSTOMER	91 MCKINLEY ST. WAPPINGERS FALLS, NY 12590
LIGHTING SOLUTIONS GROUP	NET 30	1010 TAYLOR STATION ROAD, SUITE C COLUMBUS, OH 43230

	PAYMENT	A/R REMIT
MANUFACTURER	TERMS	TO ADDRESS
LITE ENERGY	NET 30	780 SALABERRY LAVAL, QUEBEC CANADA H7S 1H3
LITETRONICS INT'L., INC.	NET 30	4101 WEST 123RD STREET, ALSIP, IL 60803
LOUVERS INTERNATIONAL	NET 30	851 CHURCH COURT, ELMHURST, IL 60126
LUCEPLAN USA (IN NEG)	NET 30	26 BROADWAY, NY NY SUITE 934, 10004
LUMEC	NET 30	640 CURE-BOIVIN, BOISBRIAND, QUEBEC CA J7G2A7
LUMENERGI, INC.	NET 30	8371 CENTRAL AVENUE, SUITE B NEWARK, CA 94560
LUMENFORM IND.	NET 30	6146 INDIAN FOREST CIRCLE, LAKEWORTH, FL 33463
LUMIDESIGN	LEAD-TIME UNDER 5 WKS. 100% PPD / FULL PROD. 50% DEPOSIT	55 WEST BEAVER CREEK #34 RICHMOND HILL, ON CANADA L4B 1K5
LUMINIAIRE LTG CORP.	NET 30	PO 2104 EDISON, NJ 08818
LUMUX LIGHTING	NET 15	7803 INDUSTRY AVENUE, PICO RIVERA, CA 90660
LZF LIGHT & NATURE	NET 30	545 FRANKLIN AVE, MT. VERNON, NY 10550
MAGNIFLOOD	NET 30	7200 NEW HORIZONS BLVD, N AMITYVILLE, NY 11701
MERCURY LTG	1% NET 30	20 AUDREY PLACE, FAIRFIELD, NJ 07004
METALUMEN	NET 30	PO BOX 1779 GUELPH, ONTARIO CANADA NIG4P6
MICHAELS' LTG	50% DEPOSIT-BALANCE ON RECEIPT	2 KANSAS ST. PO BOX 192, WINONA, MN 55987
MILLERBERND MFG.		622 6TH STREET SOUTH, WINSTED, MN 55395
MODA LIGHT	NET 30	955 WHITE DRIVE, LAS VEGAS, NV 89119
MORRIS KURTZON, INC.	NET 30	1420 S. TALMAN AVE., CHICAGO, IL 60608
NEXLIGHT	NET 30	
NORWELL LIGHTING	NET 30	82 STEVENS STREET, E. TAUNTON, MA 02718-1398
OVAL LTG PRODUCTS	NET 30	18 OAKLAND AVE., TORONTO, ON CANADA M9M2H8
PRESCOLITE	NET 25TH (INV. FROM 26-31 DATED 1ST OF NEXT MONTH)	
PRISMA	NET 30	2621 KEYS POINTE, CONYERS, GA 30013-USA
PRUDENTIAL LTG	NET 25TH(1% /10TH)	1737 E. 22ND STREET, LOS ANGELES, CA 90058

	PAYMENT	A/R REMIT
MANUFACTURER	TERMS	TO ADDRESS
QUALITE	NET 30	DEPT. 771007 PO BOX 77000 DETROIT MI 48277-1007
SCHREDER	NET 30	985 BUSSEE ROAD, ELK GROVE VILLAGE, IL 60007
SELUX	NET 30	5 LUMEN LANE P.O. BOX 1060 HIGHLAND, NY 12528
SEMPER FI POWER SUPPLY	EXISTING NET 30/NEW CUSTOMER PP	21 WEST AUBURN STREET MANCHASTER, NH 03101
SHERIDAN LIGHTING SYSTEMS	NET 30 / CUSTOM ORDERS 50% DEPOSIT	4-2525 DUNWIN DRIVE MISSISSAUGA, ON CANADA L5L 1R9
SILTRON EMERGENCY SYSTEMS	NET 20	P.O. BOX 518 CRYSTAL LAKE, IL 60039-0518
SISTEMALUX	NET 30	5455 DE GASPE', SUITE 100, MONTREAL, QC, CANADA H2T, 3B3
SLV LIGHTING	NET 30	5731 BENJAMIN CENTER DRIVE, TAMPA, FL 33634
SOFT LIGHTING SUPPLIES	NET 30	2224-137TH PLACE SE, BELLEVUE, WA 98005
SOLAR ONE	NET 30	330 RESERVOIR ST, NEEDHAM, MA 02494
SPAULDING LIGHTING		
SPORTSLITER SOLUTIONS		
SSRC	NET 30	170 FORTIS DRIVE DUNCAN, SC 29334
STARFIRE LTG.	VARIES	7 DONNA DRIVE WOOD RIDGE, NJ 07075
STERNBERG LIGHTING	NET 30	555 LAWRENCE AVE, ROSELLE, IL 60172
STERNER		
STONEBRIDGE LIGHTING		
STONEGATE DESIGNS	NET 30 / COMMERCIAL 50% DOWNPAYMENT	4200 NILES RD, ST JOSEPH, MI 49085
STRAND LIGHTING	NET 30	10911 PETAL STREET DALLAS, TX 75238
STRESSCRETE LIMITED	NET 30	840 WALKERS LINE P.O. BOX 7 BURLINGTON, ON CANADA L7R 3X9
STRONG LIGHTING	NET 30 / 1% NET DISC. WITHIN 20 DAYS	4350 MCKINLEY STREET OMAHA, NE 68112
STUDIO ITALIA DESIGN	VARIES/NEW CUST PP	1155 NW 159 DRIVE MIAMI, FL 33169
SUPERIOR LIGHTING	NET 30	866 KENT AVE, BROOKLYN, NY 11205
TAMBIENT LTG	NET 30 (1%/10)	114 BOSTON POST ROAD WEST HAVEN, CT 06516

	<b>PAYMENT</b>	<b>A/R REMIT</b>
<b>MANUFACTURER</b>	<b>TERMS</b>	<b>TO ADDRESS</b>
TBR ARCHITECTURAL LTG	NET 30	35 OAK STREET TORONTO, ON M9N 1A1
TEMPO INDUSTRIES	NET 30	1961 MCGAW AVENUE IRVINE, CA 92614
THE LIGHT EDGE	NET 30 (1%/10)	16703 SE MCGILLIVRAY #225 VAN COUVER, WA 98683
THE LIGHTING DIVISION	NET 30	100 BOXART STREET P.I. BOX 12752 ROCHESTER, NY 14612
TOTAL STRUCTURES		1696 WALTER ST, VENTURA, CA 93003
TOUCHE LIGHTING CONTROLS	NET 30	902 INCENTIVE DRIVE FORT WAYNE, IN 46825
TRAXON TECHNOLOGIES	NET 30/NEW CUST VARIES	20 MURRAY HILL PARKWAY, SUITE 210, EAST RUTHERFORD, NJ 07073
TUBE LTG PRODUCTS	NET 30	1346 PIONEER WAY ELCAJON, CA 92020
ULTRALIGHTS	NET 30 EXISTING/NEW CUST VARIES	1936 EAST 18TH STREET TUSCON, AZ 85719
UNIPOST POLES	NET 30	23171 GROESBECK HYW WARREN, MI 48089
UNITED LTG STANDARDS	NET 30	23171 GROESBECK HYW WARREN, MI 48089
USS MANUF.	NET 30	64 MA-TE-WAY PARK DRIVE, RENFREW, ON K7V2L5
VANTAGE LTG.	NET 30 EXISTING/NEW CUST PP	P.O. BOX 162 76 COMMUNITY AVENE PLAINFIELD, CT 06374
VIBIA INC.	NET 30	272 FERNWOOD AVE, EDISON, NJ 08837
VISCO	NET 30	29579 AWBREY LANE EUGENE, OR 97402
VISIONEERED LIGHTING	NET 30	18 OAKLAND AVENUE TORONTO, ON CANADA M9M 2H8
VISIONEERING CORP.		35 OAK STREET TORONTO, ON M9N 1A1
W.F. HARRIS LTG.	NET 30	P.O. BOX 5023 MOROE, NC 28111
WAC LTG.	VARIES	23550 NETWORK PLACE CHICAGO, IL 60673
WALDMANN LIGHTING	NET 30	DEPT 77-3428 CHICAGO, IL 60678
WILA LTG	NET 30 (USUALLY)	15774 GATEWAY CIRCLE TUSTIN, CA 92780
W2 LIGHTING		
XAL LIGHTING	50% DEPOSIT / NET 30	520 WEST 27TH STREET, SUITE 702, NEW YORK, N.Y. 10001
ZENARO LIGHTING	NET 30	3610 QUANTUM BOULEVARD BOYNTON BEACH, FL 33426

	<b>PAYMENT</b>	<b>A/R REMIT</b>
<b>MANUFACTURER</b>	<b>TERMS</b>	<b>TO ADDRESS</b>
ZERO88		
ZOOM LTG	NET 30	1 BRIDAL AVENUE WEST WARWICK, RI 02893
ZUMTOBEL STAFF LTG.	NET 30	P.O. BOX 35018 NEWARK, NJ 07193-5018

	<b>CANCELLATION/RETURN</b>
<b>MANUFACTURER</b>	<b>POLICY</b>
3G LIGHTING	NO CANCELLATIONS ALLOWED
3M ARCHITECTURAL MARKETS	
AADYN TECHNOLOGY	CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 10 DAYS / RESTOCK CHARGE GREATER OF \$100 OR 25%
ARCHITECTURAL AREA LIGHTING	CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 90 DAYS / 50% RESTOCK CHG / NET VALUE OF RETURN NOT LESS THAN \$250
ALERA LIGHTING	CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 90 DAYS / 50% RESTOCK CHG / NET VALUE OF RETURN NOT LESS THAN \$250
AL STRUCT	CASE BY CASE/CUSTOM ORDERS CAN BE CANCELED/IF BEFORE PROD CAN BE RETURNED NO RESTOCK FEE
ALTMAN LIGHTING	CANCELLATIONS ALLOWED WITHIN 10 DAYS W/25% FEE / RETURNS WITH RMA ALLOWED WITHIN 30 DAYS
AMERICAN LIGHT POLE	CANCEL OR RESTOCK UPON APPROVAL / PRE-PAY FOR RETURNS & 35% RESTOCKING CHARGE
AMERLUX LIGHTING SYSTEMS	OVER \$1,000 NEEDS APPROVAL/ RESTOCKING FEE IS 50% (ALWAYS INQUIRE)
AMERLUX EXTERIORS	SUBJECT TO INDIVIDUAL ORDER/CUSTOM PARTS SUBJECT TO RESTOCK FEE/IF DEFECTIVE CAN RETURN
AURORALIGHT	CANCELLATIONS WITH APPROVAL / RETURNS WITH RMA WITHIN 90 DAYS / 30% RESTOCKING FEE
AXO LIGHT	CANCEL OR RESTOCK UPON APPROVAL / SUBJECT TO 50% RESTOCK FEE
BALDINGER ARCH LTG	ADD MADE TO ORDER SO NO RETURNS/SOME EXCEPTIONS
BARBICAN	
THE BASIC SOURCE	
BEACON PRODUCTS	CANCEL OR RESTOCK UPON APPROVAL / 40% CHG FOR STOCK ITEMS RETURN WITHIN 30 DAYS / EXCHANGES SUBJECT TO 15% CHG
BETA-CALCO, INC.	CANNOT BE RETURNED WITHOUT WRITTEN CONSENT & MUST BE WITHIN 30 DAYS OF INVOICE
BOCA-FLASHER	DEPENDS ON ITEM/NO RETURNS ON CUSTOM ORDERS/40% RESTOCKING FEE
BRIGHTLINE	15% CANCEL FEE WITHIN 8 WKS., 25% FEE WITHIN 4 WKS., 50% WITHIN 1 WK. / RETURNS WITHIN 120 DAYS / SEE 'HFR' TERMS
BRUCK LIGHTING SYSTEMS	NEED RGA AND SUBJECT TO 25% RESTOCKING FEE. RETURNED WITHIN 30 DAYS.
CERTOLUX	CASE BY CASE
CGF DESIGNS	NEED AUTHORIZATION FORM SUBJECT TO RESTOCKING AND FREIGHT CHARGES
CHERRY TREE DESIGN	NON CUSTOM 30 DAY RETURN POLICY WITH 10%-25% RESTOCKING FEE/CUSTOM ORDERS NO RETURNS
CMT POLES	CANCELLATIONS AND RETURNS WITH CONSENT OF SUPPLIER / MAY INCUR COSTS

	<b>CANCELLATION/RETURN</b>
<b>MANUFACTURER</b>	<b>POLICY</b>
COMPASS LIFE SAFETY PRODUCTS	
CONDOR LIGHTING, INC.	
CONTRAST LIGHTING	RESTOCKING FEE OF 25%
COOPER CONTROLS	RETURN FOR CREDIT ONLY WHEN AUTHORIZED. 35% RESTOCKING FEE MAY APPLY
CREATIVE SYSTEMS LIGHTING	CAN CANCEL IF NOT SHIPPED OR CUSTOMS/RETURN VARIOUS
DAVIS / MULLER LIGHTING	ACCEPTS MOST RETURNS W/RESTOCKING FEE
DAY-O-LITE	MUST BE APPROVED / NO RETURNS ON CUSTOM ORDERS / 50% RESTOCKING FEE
DEVINE LIGHTING	
DIGITAL SIGNAL POWER MFG.	STANDARD PRODUCT CANCELLED W/IN 60 DAYS / CUSTOMS NOT RETURNABLE
DUAL-LITE LIFE SAFETY SOLUTIONS	
EATON ELECTRICAL INC.	
ELECTRA LED INC.	ALLOWED WITH RMA / 15% RESTOCK FEE
ELK LIGHTING	CAN CANCEL IF NOT SHIPPED / 25% RESTOCKING FEE
ELLIPTIPAR, INC.	ONCE ACKNOWLEDGED WITH A SHIP DATE 50%/50% RETURN UP TO \$3000 PER CATALOG ITEM /CUSTOMS NOT RETURNABLE
EMERGI-LITE	SUBJECT TO EVALUATION
EYE LIGHTING	RMA 30 DAYS
FLUXWERX	CANCELLATIONS UPON APPROVAL WILL INCUR FEES / RETURNS WITH RMA SUBJECT TO 25% RESTOCK FEE
FRAQTIR	ONCE ACKNOWLEDGED WITH A SHIP DATE 50%/50% RETURN UP TO \$3000 PER CATALOG ITEM /CUSTOMS NOT RETURNABLE
GHIDINI	CANNOT BE RETURNED WITHOUT WRITTEN CONSENT & MUST BE WITHIN 30 DAYS OF INVOICE
GLOBAL LIGHTING	
GLOBAL TECH LED	
GREENGATE	
GVA LIGHTING, INC	50% CANCEL FEE ON IN HOUSE ORDERS
HAMPSTEAD LIGHTING	NO RETURNS



	<b>CANCELLATION/RETURN</b>
<b>MANUFACTURER</b>	<b>POLICY</b>
HI-LITE	NO RETURN POLICY
HUBBELL	
HUBBELL BUILDING AUTOMATION	RETURNS ALLOWED WITH RMA / 30% RESTOCK FEE / 15% RESTOCK ON EXCHANGES
IGUZZINI	SPECIAL ORDERS NON-RETURNABLE, 50% OF NET PURCHASE ORDER AMOUNT
ILEX ARCHITECTURAL LIGHTING	ACCEPTS MOST RETURNS W/RESTOCKING FEE
ILUMIN	
ILUMINARC	
INCON	REQUEST RMA
INTELLIGENT LTG CONTROLS	CANCELLATION FEES MAY APPLY / RETURNS UPON APPROVAL WHEN RETURNED WITHIN 30 DAYS OF RMA
INTERNATIONAL	CREDIT 25% RESTOCKING + RETURN FREIGHT W/RMA
JESCO LTG, INC	45% OF RECEIPT OF ORDER RGA, 30% RESTOCK
JLC TECH	CANCELLATIONS SUBJECT TO 25% FEE / CANNOT CANCEL CUSTOM / RETURNS WITH RGA WITHIN 30 DAYS
JOBE LTG	CANCEL AS LONG AS NOT PROCESSED / RMA REQUIRED / FEES MAY APPLY
KIM LIGHTING	CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 90 DAYS / 50% RESTOCK CHG / NET VALUE OF RETURN NOT LESS THAN \$250
KIRLIN COMPANY	RMA 3 YEARS FOR DEFECTIVE
KURT VERSEN	CANCELLATIONS UPON APPROVAL, WILL INCUR FEES / RETURNS WITHIN 90 DAYS MUST HAVE RGA / SUBJECT TO 50% RESTOCK FEE
LA LIGHTING MFG CO	PER REQUEST
LANDMARK LIGHTING	RMA NUMBER WARRANTIES 1 YR.
LBL	20% RESTOCK PLUS FREIGHT
L.D.P.I.	RMA VARIES, CUSTOM NO RETURN, RESTOCKING 20%
LED LIVING TECHNOLOGY	UPON APPROVAL / WITH RMA
LEUCOS USA, INC.	VARIOUS
LIGHTING & ELECTRONICS, INC.	25% RESTOCKING FEE IF ACCEPTED BACK
LIGHTING SOLUTIONS GROUP	CANCELLATION ALLOWED WITHIN 3 DAYS OF A NON-PROCESSED ORDER / RETURNS ALLOWED WITH RGA SUBJECT TO 50% RESTOCK FEE

	<b>CANCELLATION/RETURN</b>
<b>MANUFACTURER</b>	<b>POLICY</b>
LITE ENERGY	CUSTOM ORDERS NON RETURNABLE / RETURNS WITH RGA IN SALABLE CONDITION / NO OUTDATED PRODUCT RETURNS
LITETRONICS INT'L., INC.	20% RESTOCKING FEE
LOUVERS INTERNATIONAL	DEPENDS ON PRODUCT
LUCEPLAN USA (IN NEG)	
LUMEC	0.35
LUMENERGI, INC.	RETURNS ALLOWED WITH RMA
LUMENFORM IND.	35% RESTOCKING FEE/NO RETURNS ON CUSTOM MADE ORDERS
LUMIDESIGN	ALL SALES ARE FINAL / NO RETURNS, NO REFUNDS / CANCELLATION IN WRITING ONLY IF WITHIN 48 HRS. OF INVOICE RECEIPT.
LUMINIAIRE LTG CORP.	NO RETURNS
LUMUX LIGHTING	45% RESTOCKING FEE
LZF LIGHT & NATURE	MUST HAVE RGA / 30% RESTOCKING FEE
MAGNIFLOOD	NO RETURNS
MERCURY LTG	SUBJECT TO ORDER
METALUMEN	NO RETURNS
MICHAELS' LTG	CONSULT FACTORY-ALL CUSTOM WORK
MILLERBERND MFG.	RETURN ONLY IF STANDARD PRODUCT / RESTOCKING CHARGE / NO RETURNS FOR CUSTOM ORDER
MODA LIGHT	MUST BE APPROVED
MORRIS KURTZON, INC.	ORDER BASIS
NEXLIGHT	MIN. OF 15%
NORWELL LIGHTING	25% RESTOCKING FEE/RGA REQUEST, NO RETURNS ON CUSTOM ORDERS
OVAL LTG PRODUCTS	CANCELLATIONS UPON APPROVAL MAY INCUR FEES / RETURNS WITH RGA ONLY
PRESCOLITE	CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 90 DAYS / 35% RESTOCK CHG / NET VALUE OF RETURN NOT LESS THAN \$250
PRISMA	REQUEST WITHIN 90 DAYS
PRUDENTIAL LTG	WRITTEN AUTHORIZATION

	<b>CANCELLATION/RETURN</b>
<b>MANUFACTURER</b>	<b>POLICY</b>
QUALITE	20% IF BUILT THEN CANCELLED
SCHREDER	TO BE DETERMINED BY FACTORY
SELUX	100% CANCELLATION CHARGE , MIN. 50% RETURNS WITHIN 30 DAYS
SEMPER FI POWER SUPPLY	UNDAMAGED GOODS CAN BE RETURNED W/IN 30 DAYS; RESTOCKING FEE 50%
SHERIDAN LIGHTING SYSTEMS	CANCELLATIONS WITH APPROVAL INCUR 10% FEE / RETURNS WITHIN 90 DAYS WITH RGA / MINIMUM 50% RESTOCK CHARGE
SILTRON EMERGENCY SYSTEMS	IF DEFECTIVE FULL CREDIT/ 35% RESTOCKING FEE FOR ALL RETURNED
SISTEMALUX	VARIES
SLV LIGHTING	
SOFT LIGHTING SUPPLIES	NO RETURNS
SOLAR ONE	CANCELLATIONS BY EXCEPTIONS
SPAULDING LIGHTING	
SPORTSLITER SOLUTIONS	
SSRC	TO THE DISGRESSION OF SSRC
STARFIRE LTG.	NO RETURNS FOR CUSTOM MADE/NO TECH TRACK RETURNS
STERNBERG LIGHTING	TO BE DETERMINED BY STERNBERG
STERNER	
STONEBRIDGE LIGHTING	
STONEGATE DESIGNS	CANCEL W/APPROVAL WITHIN 3 DAYS OF ORDER CONFIRMATION / 50% FEE / RETURNS WITH RMA WITHIN 30 DAYS / 50% RESTOCK FEE
STRAND LIGHTING	CANCELLATIONS UPON APPROVAL WILL INCUR 25% CHARGE / RETURNS WITHIN 30 DAYS WITH RGA / VOID AFTER 45 DAYS FROM RGA
STRESSCRETE LIMITED	NO CANCELLATIONS OR RETURNS UNLESS AGREED UPON BETWEEN PARTIES
STRONG LIGHTING	RETURNS UPON APPROVAL AND RMA
STUDIO ITALIA DESIGN	35% RESTOCKING FEE FOR EVERYTHING
SUPERIOR LIGHTING	NO RETURNS
TAMBIENT LTG	ANY ORDERS THAT HAVE SHIP DATE GET 50% CHARGE/RELEASED (MODIFIED OR EXPEDITED) CAN'T CANCEL OR 100% CHARGE

	<b>CANCELLATION/RETURN</b>
<b>MANUFACTURER</b>	<b>POLICY</b>
TBR ARCHITECTURAL LTG	
TEMPO INDUSTRIES	CANCELLATIONS & RETURNS WITH APPROVAL / RETURNS WITHIN 6 MONTHS WITH AN RGA AND RESTOCK FEES
THE LIGHT EDGE	RGA REQUIRED/ 25% RESTOCKING FEE ON STANDARD MATERIAL / NO RETURNS ON CUSTOM ORD
THE LIGHTING DIVISION	AUTHORIZATION REQUIRED FOR RETURNS SUBJECT TO 30% RESTOCKING FEE NEED TO BE W/IN 45 DAYS / NO RETURNS ON CUSTOM ORDERS
TOTAL STRUCTURES	
TOUCHE LIGHTING CONTROLS	WITH APPROVAL / WILL INCUR 20% RESTOCK FEE
TRAXON TECHNOLOGIES	VARIABLES DEPENDS ON ORDER / NO RETURNS ON CUSTOM ORDERS
TUBE LTG PRODUCTS	VARIOUS DEPENDS ON ORDER/MOST CUSTOM AND NO RETURNS
ULTRALIGHTS	NOT RETURNABLE / 75% RESTOCKING FEE IF IT IS RETURNABLE
UNIPOST POLES	DEPENDING ON ORDER IT CAN GO FROM 35% TO 100% PLUS FREIGHT THERE AND BACK
UNITED LTG STANDARDS	VARIOUS DEPENDS ON ORDER /USUALLY NO RETURNS UNLESS WRITTEN AUTHOR SUBJECT TO RESTOCKING CHARGES
USS MANUF.	CUSTOM ORDERS NON RETURNABLE. 25% RESTOCKING FEE ON STANDARD ITEMS IF NOT CUSTOM
VANTAGE LTG.	W/IN 60 DAYS UNINSTALLED MIN 25% RESTOCK
VIBIA INC.	RETURNS ONLY ON DEFECTIVES OR ERRORS WITH RGA WITHIN 30 DAYS
VISCO	NO RETURNS ALLOWED
VISIONEERED LIGHTING	CANCELLATIONS UPON APPROVAL MAY INCUR FEES / RETURNS WITH RGA ONLY
VISIONEERING CORP.	
W.F. HARRIS LTG.	RETURNS BASED ON ORDER/ MOSTLY TAKE BACK 10% OF JOB
WAC LTG.	20% RESTOCKING FEE
WALDMANN LIGHTING	NO RETURNS ALLOWED
WILA LTG	NEED RGA AND SUBJECT TO 25% RESTOCKING FEE
W2 LIGHTING	
XAL LIGHTING	WITHIN 60 DAYS / REQUEST RGA & RETURN W/IN 30 DAYS / RESTOCK 25%
ZENARO LIGHTING	CANCELLATION 15 DAYS PRIOR TO SHIP / 15% FEE 7DAYS AFTER ORDER / RETURNS WITH VALID RMA AND 25% RESTOCK FEE

	<b>CANCELLATION/RETURN</b>
<b>MANUFACTURER</b>	<b>POLICY</b>
ZERO88	
ZOOM LTG	IF CUSTOM NO RETURN/ ONLY RETURNED DAMAGE ITEMS/RESTOCKING FEE WILL APPLY AND RETURN FREIGHT PAID BY CUSTOMER
ZUMTOBEL STAFF LTG.	90 DAYS FROM INVOICE DATE WITH 50% RESTOCKING CHARGE (NOT ON MODIFIED FIXTURES)