

		MIN		PAYMENT	A/R REMIT	CANCELLATION/ RETURN
MANUFACTURER	CODE	ORDER	FREIGHT TERMS	TERMS	TO ADDRESS	POLICY
3G LIGHTING	3GL	VARIES	PPREPAID AND ADD	VARIES	221 HANLIN ROAD WOODBRIDGE, ON CANADA L4L3R7 UNITS #1-#5	NO CANCELLATIONS ALLOWED
3M ARCHITECTURAL MARKETS	3MM					
AADYN TECHNOLOGY	AADY	NONE	FOB	NET 15	3921 SW 47TH AVENUE, SUITE 1007 FT. LAUDERDALE, FL 33314	CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 10 DAYS / RESTOCK CHARGE GREATER OF \$100 OR 25%
ARCHITECTURAL AREA LIGHTING	AAL	\$50 / \$25 PARTS	PPD OVER \$3,000	NET 30	16555 EAST GALE AVENUE CITY OF INDUSTRY, CA 91745	CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 90 DAYS / 50% RESTOCK CHG / NET VALUE OF RETURN NOT LESS THAN \$250
ALERA LIGHTING	ALER	\$50 / \$25 PARTS	PPD OVER \$1,000	NET 25TH (INV. FROM 26-31 CONSIDERED DATED 1ST OF NEXT MONTH)	701 MILLENNIUM BOULEVARD GREENVILLE, SC 29607	CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 90 DAYS / 50% RESTOCK CHG / NET VALUE OF RETURN NOT LESS THAN \$250
AL STRUCT	ALST	NONE	CASE BY CASE	NET 30	P.O. BOX 92536 CHICAGO, IL 60675	CASE BY CASE/ CUSTOM ORDERS CAN BE CANCELED/ IF BEFORE PROD CAN BE RETURNED NO RESTOCK FEE
ALTMAN LIGHTING	ALTM	50/ \$50 PARTS	FOB		57 ALEXANDER STREET YONKERS, NY 10701	CANCELLATIONS ALLOWED WITHIN 10 DAYS W/ 25% FEE RETURNS WITH RMA ALLOWED WITHIN 30 DAYS
AMERICAN LIGHT POLE	AML P	NONE	FOB	NET 30	P.O. BOX 101208 FORT WORTH, TX 76109	CANCEL OR RESTOCK UPON APPROVAL / PRE-PAY FOR RETURNS & 35% RESTOCKING CHARGE
AMERLUX LIGHTING SYSTEMS	AMLX	\$500/ \$25 Parts	\$3,000	NET 10	223 DANIEL ROAD EAST FAIRFIELD, NJ 07004	OVER \$1,000 NEEDS APPROVAL/ RESTOCKING FEE IS 50% (ALWAYS INQUIRE)
AMERLUX EXTERIORS	AMEX	NONE	\$3,000	NET 30	5220 SHANK ROAD PEARLAND, TX 77581	SUBJECT TO INDIVIDUAL ORDER/ CUSTOM PARTS SUBJECT TO RESTOCK FEE/ IF DEFECTIVE CAN RETURN
AURORALIGHT	AURO	NONE	\$2,500	NET 30	2742 LOKER AVENUE WEST CARLSBAD, CA 92010	CANCELLATIONS WITH APPROVAL / RETURNS WITH RMA WITHIN 90 DAYS / 30% RESTOCKING FEE
AXO LIGHT	AXO	NONE	FOB	NET 30	22 SHELTER ROCK LANE, SUITE 104 DANBURY, CT 06810	CANCEL OR RESTOCK UPON APPROVAL / SUBJECT TO 50% RESTOCK FEE
BALDINGER ARCH LTG	BALD	NONE	8% OF ORDER	50% DOWN/ 50% BEFORE SHIP	101 WEST WHITE ST SUMMITT HILL, PA 18250	ADD MADE TO ORDER SO NO RETURNS/SOME EXCEPTIONS
BARBICAN	BARB	\$20	FOB		266 ELMWOOD AVEUNE, UNIT 386 BUFFALO, NY 14222	
THE BASIC SOURCE	TBS	NONE		NET 30 EXISTING NET 30/ NEW 50%	655 CARLSON CT., ROHNERT PARK, CA, 94928	
BEACON PRODUCTS	BECN	\$50/ \$25 PARTS	\$3,000	DOWN & 50% COD	2041 58TH AVENUE, CIRCLE E BRADENTON, FL 34203	CANCEL OR RESTOCK UPON APPROVAL / 40% CHG FOR STOCK ITEMS RETURN WITHIN 30 DAYS / EXCHANGES SUBJECT TO 15% CHG

BETA-CALCO, INC.	BETC	\$250/\$50 PARTS	\$3500 WHEN PD. WITHIN TERMS	NET 30	88 ST. REGIS CRESCENT SOUTH TORONTO, ONTARIO CANADA M3J1Y8	CANNOT BE RETURNED WITHOUT WRITTEN CONSENT & MUST BE WITHIN 30 DAYS OF INVOICE
BOCA-FLASHER	BOCA	\$500	PP AND ADD	NET 30	552 NW 77TH STREET	DEPENDS ON ITEM/ NO RETURNS ON CUSTOM ORDERS
BRIGHTLINE	BRIT	\$50	PP AND ADD	NET 30	580 MAYER STREET, BUILDING #7 BRIDGEVILLE, PA 15017	15% CANCEL FEE WITHIN 8 WKS., 25% FEE WITHIN 4 WKS., 50% WITHIN 1 WK. / RETURNS WITHIN 120 DAYS / SEE 'HFR' TERMS
BRUCK LIGHTING SYSTEMS	BRUC	\$100	ALWAYS PLUS FREIGHT	NET 30 EXISTING/ NEW PP	15774 GATEWAY CIRCLE TUSTIN, CA 92780	NEED RGA AND SUBJECT TO 25% RESTOCKING FEE. RETURNED WITHIN 30 DAYS.
CAST LIGHTING, LLC	CAST	NONE	\$5,500		1120-A-GOFFLE ROAD HAWTHORNE, NJ 07506	
CERTOLUX	CERT	\$250	PREPAID OVER 3,000	NET 30	35 OAK STREET TORONTO, ON M9N 1A1	CASE BY CASE
CGF DESIGNS	CGFD	\$75	FOB	NET 30	P.O. Box 911, Morton Grove, IL 60053	NEED AUTHORIZATION FORM SUBJECT TO RESTOCKING AND FREIGHT CHARGES
CHERRY TREE DESIGN	CTD	NONE	PP AND ADD	NET 30 EXISTING/ NEW PP	320 PRONGHORN TRAIL BOZEMAN, MT 59718	NON CUSTOM 30 DAY RETURN POLICY WITH 10%-25% RESTOCKING FEE/ CUSTOM ORDERS NO RETURNS
CMT POLES	CMT	NONE	\$4,000	NET 25 DAYS FROM INVOICING	P.O. BOX 405626, ATLANTA GEORGIA, 30328	CANCELLATIONS AND RETURNS WITH CONSENT OF SUPPLIER / MAY INCUR COSTS
COLUMBIA LIGHTING	COLU	\$50/\$25 PARTS	PPD OVER \$1,000	NET 25TH (INV. FROM 26-31 CONSIDERED DATED 1ST OF NEXT MONTH)	701 MILLENNIUM BOULEVARD GREENVILLE, SC 29607	UPON APPROVAL / 40% CANCELLATION FEE ON NON-STANDARD PRODUCT / RMA WITHIN 6 MONTHS / 35% RESTOCK CHARGE
COMPASS LIFE SAFETY PRODUCTS	COMP	\$50 / \$25 PARTS	PPD OVER \$1,000	NET 25TH (INV. FROM 26-31 CONSIDERED DATED 1ST OF NEXT MONTH)		
CONDOR LIGHTING, INC.	COND	NONE		NET 30	655 CARLSON CT., ROHNERT PARK, CA, 94928	

CONTRAST LIGHTING	CNTR	\$200	\$2,000	NET 30(1%/10)	1009 DU PARC INDUSTRIAL SAINT -JEAN-CHRYSOSTOME QUEBEC, CANADA G6Z1C5	RESTOCKING FEE OF 25%
COOPER CONTROLS	COOP	NONE	\$1,000	NET 30	203 COOPER CIRCLE, PEACHTREE CITY, GA 30269	RETURN FOR CREDIT ONLY WHEN AUTHORIZED. 35% RESTOCKING FEE MAY APPLY
CREATIVE SYSTEMS LIGHTING	CSL	\$100 OR \$25 SURCHARGE	\$1500+	NET 30	14625 E. CLARK AVE CITY OF INDUSTRIAL, CA 91745	CAN CANCEL IF NOT SHIPPED OR CUSTOMS/RETURN VARIOUS
DAVIS / MULLER LIGHTING	DML	\$75	PREPAY AND ADD	NET 30	82 STEVENS ST., PO BOX 559, EAST TAUTON, MA 02718	ACCEPTS MOST RETURNS W/RESTOCKING FEE
DAY-O-LITE	DAYO	\$100 FOR FIXTURES / \$50 FOR PARTS	\$5,000	NET 30 (1 % 10)	126 CHESTNUT STREET WARWICK, RI 02888	MUST BE APPROVED / NO RETURNS ON CUSTOM ORDERS / 50% RESTOCKING FEE
DEVINE LIGHTING	DEVI	\$50 / \$25 PARTS	PPD OVER \$1,000			
DUAL-LITE LIFE SAFTEY SOLUTIONS	DUAL	\$50 / \$25 PARTS	PPD OVER \$1,000			
EATON ELECTRICAL INC.	EATC	NONE		NET 30	1000 CHERRINGTON PARKWAY MOON TOWNSHIP, PA 15108	
ELECTRA LED INC.	ELCT	NONE	FOB ORIGIN	NET 30	12722 62ND STREET NORTH, SUITE 200 LARGO, FL 33773	ALLOWED WITH RMA / 15% RESTOCK FEE
ELK LIGHTING	ELK	\$100 IF LESS \$10 SURCHARGE	\$1,500	VARIOUS	12 WILLOW LANE NESQUEHONING, PA 18240	CAN CANCEL IF NOT SHIPPED / 25% RESTOCKING FEE ONCE ACKNOWLEDGED WITH A SHIP DATE 50%/ 50% RETURN UP TO \$3000 PER CATALOG ITEM / CUSTOMS NOT RETURNABLE
ELLIPTIPAR, INC.	ELIP	NONE	F.O.B. IF \$5,000 OR MORE FREIGHT PREPAID	NET 30 (1%/10)	114 BOSTON POST RD WESTHAVEN, CT 06516	
EMERGI-LITE	EMGI	\$50	\$1,000 UPS GROUND	VARIOUS	DEPENDS ON LOCATION	SUBJECT TO EVALUATION
EYE LIGHTING	EYE	\$250/UNDER \$25 CHARGE	F.O.B. /F.C.A.	NET 30	9150 HENDRICKS ROAD, MENTOR, OH 44060	RMA 30 DAYS

FLUXWERX		\$200.00	PREPAID OVER \$10,000	NET 30	15-1520 CLIVEDEN AVENUE DELTA, B.C. CANADA V3M 6J8	CANCELLATIONS UPON APPROVAL WILL INCUR FEES / RETURNS WITH RMA SUBJECT TO 25% RESTOCK FEE
FRAQTIR	ELIP	NONE	F.O.B. IF \$5,000 OR MORE FREIGHT PREPAID	NET 30 (1%/10)	114 BOSTON POST RD WESTHAVEN, CT 06516	ONCE ACKNOWLEDGED WITH A SHIP DATE 50%/ 50% RETURN UP TO \$3000 PER CATALOG ITEM / CUSTOMS NOT RETURNABLE
GHIDINI	SIST	\$250/\$50 PARTS	\$3,500	NET 30	88 ST. REGIS CRESCENT SOUTH TORONTO, ONTARIO CANADA M3J1Y8	CANNOT BE RETURNED WITHOUT WRITTEN CONSENT & MUST BE WITHIN 30 DAYS OF INVOICE
GLOBAL LIGHTING	GLOB	NONE	MINIMUM CHARGE OF \$35	TIME OF ORDER	545 FRANKLIN AVE, MT. VERNON, NEW YORK 10550	
GLOBAL TECH LED	GTL	NONE	\$5,000	NET 30	3810 TAMiami TRAIL EAST, NAPLES, FLORIDA 34112	
GREENGATE	COOP	INVOICED UNDER COOPER CONTROLS				
GVA LIGHTING, INC	GVAL	\$250	\$3,000 FOR LED AND \$5,000 FOR FLORESCENT	NET 30 / PREPAID NEW CUSTOMER	3400 RIDGEWAY DRIVE, UNIT 14, MISSISSAUGA, ON L5L0A2	50% CANCEL FEE ON IN HOUSE ORDERS
HAMPSTEAD LIGHTING	HAMP	NONE	PLUS FREIGHT	BAL AND FREIGHT AT SHIPPING. NONE	2500 ROYAL PLACE, TUCKER, GA 30084	NO RETURNS ALL CUSTOM - CANCELLATION CHARGES APPLY / NO RETURNS
HB ARCHITECTURAL LIGHTING HERITAGE CASTINGS & IRONWORKS	HBAL HCI	NONE	FOB: BRONX, N.Y. OVER \$5,000 NO CHARGE / UNDER	50% DEPOSIT NET 30	862 EAST 139TH STREET BRONX, N.Y. 10454 1280 FEWSTER DRIVE MISSISSAUGA, ON L4W1A4	NO SET POLICY / VARIES
HI-LITE	HILT	\$100 / UNDER \$20 SERVICE CHARGE	\$2,500	NET 30	13450 MONTE VISTA AVE, CHINO, CA 91710	NO RETURN POLICY
HUBBELL	HUBB	\$50 / \$25 PARTS	PREPAID OVER \$1,000		701 MILLENNIUM BOULEVARD GREENVILLE, SC 29607	

HUBBELL BUILDING AUTOMATION	HBA	\$50 / \$25 PARTS \$25-	PREPAID OVER \$3,000 LESS TRAIN	NET 25TH (INV. FROM 26-31 CONSIDERED DATED 1ST OF NEXT MONTH)	9601 DESSAU ROAD, BUILDING ONE, SUITE 100 AUSTIN, TX 78754	RETURNS ALLOWED WITH RMA / 30% RESTOCK FEE / 15% RESTOCK ON EXCHANGES
IGUZZINI	IGUZ	REPLACEMENT PARTS \$75 PLUS TRANSPORTATI	\$3000 CUSTOMER NET BILLIN FREIGHT NOT ALLOWED,	NET 30		SPECIAL ORDERS NON-RETURNABLE, 50% OF NET PURCHASE ORDER AMOUNT
ILEX ARCHITECTURAL LIGHTING	ILEX	\$75	PREPAY AND ADD	NET 30	82 STEVENS ST., PO BOX 559, EAST TAUTON, MA 02718	ACCEPTS MOST RETURNS W/RESTOCKING FEE
ILUMIN	COOP	INVOICED UNDER COOPER CONTROLS				
ILUMINARC	ILUM	NONE	\$3,000		5200 NW 108TH AVE, SUNRISE, FL 33351	
INCON	INCO	NONE	\$1,500 IF PAID WITHIN TERMS	NET 30	PO BOX 2083 SANFORD, FL 32772	REQUEST RMA
INTELLIGENT LTG CONTROLS	ILC	\$75	FOB MINNEAPOLIS, MN / PRE-PAID OVER \$5,000	NET 30	5229 EDINA INDUSTRIAL BLVD. MINN., MN 55439	CANCELLATION FEES MAY APPLY / RETURNS UPON APPROVAL WHEN RETURNED WITHIN 30 DAYS OF RMA
INTERNATIONAL	INTE	\$100	\$1,500	NET 30(1%/10)	1825 NORTH 19TH STREET, ST. LOUIS, MO 63106	CREDIT 25% RESTOCKING + RETURN FREIGHT W/RMA
JESCO LTG, INC	JESC	UNDER \$200 - ADD \$5 MIN	OVER \$1,000 FREIGHT ALLOWED	NET 30 OR CC PREPAID DEPENDING	6625 TRAFFIC AVENUE, GLENDALE, NY 11385	45% OF RECEIPT OF ORDER RGA, 30% RESTOCK
JLC TECH	JLC	\$300.00	PREPAY AND ADD	NET 30	370 CORPORATE PARK PEMBROKE, MA 02359	CANCELLATIONS SUBJECT TO 25% FEE / CANNOT CANCEL CUSTOM / RETURNS WITH RGA WITHIN 30 DAYS
JOBE LTG	JOBE	\$50	\$2,500	PREPAID	175 OCEAN VIEW AVE, CARPINTERIA, CA 93013	CANCEL AS LONG AS NOT PROCESSED / RMA REQUIRED / FEES MAY APPLY

					CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMSWITHIN 90 DAYS / 50% RESTOCK CHG / NET VALUE OF RETURN NOT LESS THAN \$250	
KIM LIGHTING	KIM	\$250/ \$30 PARTS	PREPAID OVER \$3,000	NET 30	16555 EAST GALE AVENUE CITY OF INDUSTRY, CA 91745	
KIRLIN COMPANY	KIRL	\$250.00	\$7,000	NET 30	3401 EAST JEFFERSON, DETROIT, MI 48207	RMA 3 YEARS FOR DEFECTIVE
KURT VERSEN	KURT	UNDER \$350 -ADD \$50 HANDLING FEE	PPD OVER \$6,500	NET 30	10 CHARLES STREET, P.O. BOX 677 WESTWOOD, N.J. 07675	CANCELLATIONS UPON APPROVAL, WILL INCUR FEES / RETURNS WITHIN 90 DAYS MUST HAVE RGA / SUBJECT TO 50% RESTOCK FEE
LA LIGHTING MFG CO	LALI	NONE	\$3,000	NET 30	101410 OLMEY STREET , EL MONTE, CA 91731	PER REQUEST
LANDMARK LIGHTING	LDMK	\$100 \$10 CHG UNDER THAT	\$1,500 WHEN PAID W/IN TERMS	NET 30	12 WILLOW LANE, NESQUEHONING, PA 18240	RMA NUMBER WARRANTIES 1 YR.
LBL	LBL	NONE	\$2,000	NET 30	88751 EXPEDITE WAY, CHICAGO, IL 60695-1700	20% RESTOCK PLUS FREIGHT
L.D.P.I.	LDPI	MUST BE PREPAID	\$3,000	NET 30	4404 ANDERSON DRIVE, EAU CLAIRE, WI 54703	RMA VARIES, CUSTOM NO RETURN, RESTOCKING 20%
LED LIVING TECHNOLOGY	LEDL	\$500 / \$30 SURCHARGE UNDER \$500	PREPAID OVER \$2,000 FOR 'QUICK SHIP' PRODUCTS ONLY	NET 30	3412 PROGRESS DRIVE, UNIT C BENSLEM, PA 19020	UPON APPROVAL / WITH RMA
LEUCOS USA, INC.	LEUC	NONE	PAID BY CUSTOMER	VARIOUS	11 MAYFIELD AVE, EDISON, NJ 08837	VARIOUS
LIGHTING & ELECTRONICS, INC.	LIEL	\$75	PAID BY CUSTOMER	VARIES BY CUSTOMER	91 MCKINLEY ST. WAPPINGERS FALLS, NY 12590	25% RESTOCKING FEE IF ACCEPTED BACK
LIGHTING SOLUTIONS GROUP	LISO	NONE	PP OVER \$2,500	NET 30	1010 TAYLOR STATION ROAD, SUITE C COLUMBUS, OH 43230	CANCELLATION ALLOWED WITHIN 3 DAYS OF A NON-PROCESSED ORDER / RETURNS ALLOWED WITH RGA SUBJECT TO 50% RESTOCK FEE

LITE ENERGY	LTEN	\$700/ \$100 PARTS	FOB ORIGIN PREPAID OVER \$3,000	NET 30	780 SALABERRY LAVAL, QUEBEC CANADA H7S 1H3	CUSTOM ORDERS NON RETURNABLE / RETURNS WITH RGA IN SALABLE CONDITION / NO OUTDATED PRODUCT RETURNS
LITELAB CORP.	LITL	\$500	PAID BY CUSTOMER	PAY IN ADVANCE/ NET 30	DEPT 151, PO BOX 8000, BUFFALO, NY 14267	STANDARD 25% RESTOCKING FEE
LITETRONICS INT'L., INC.	LITR	\$100	FREIGHT ALLOWED OVER \$1000	NET 30	4101 WEST 123RD STREET, ALSIP, IL 60803	20% RESTOCKING FEE
LOUVERS INTERNATIONAL	LOUV	NONE	\$1,500 ON STOCK PRODUCTS	NET 30	851 CHURCH COURT, ELMHURST, IL 60126	DEPENDS ON PRODUCT
LUCEPLAN USA (IN NEG)	LUCE	\$50	COLLECT FOB	NET 30	26 BROADWAY, NY NY SUITE 934, 10004	
LUMEC	LUMC	\$100	\$6,000 PREPAID	NET 30	640 CURE-BOIVIN, BOISBRIAND, QUEBEC CA J7G2A7	35%
LUMENERGI, INC.	LUME	NONE	FOB ORIGIN	NET 30	8371 CENTRAL AVENUE, SUITE B NEWARK, CA 94560	RETURNS ALLOWED WITH RMA
LUMENFORM IND.	LUMF	NONE	PREPAID AT \$1,500	NET 30	6146 INDIAN FOREST CIRCLE, LAKEWORTH, FL 33463	35% RESTOCKING FEE/ NO RETURNS ON CUSTOM MADE ORDERS
LUMIDESIGN	LUMD	NONE	FOB: RICHMOND HILL ON CANADA	LEAD-TIME UNDER 5 WKS. 100% PPD / FULL PROD. 50% DEPOSIT	55 WEST BEAVER CREEK #34 RICHMOND HILL, ON CANADA L4B 1K5	ALL SALES ARE FINAL / NO RETURNS, NO REFUNDS / CANCELLATION IN WRITING ONLY IF WITHIN 48 HRS. OF INVOICE RECEIPT.
LUMINIAIRE LTG CORP.	LUML	\$75	\$2,500 DISTRIBUTOR NET FULL FREIGHT ALLOWED	NET 30	PO 2104 EDISON, NJ 08818	NO RETURNS
LUMUX LIGHTING	LUMX	NONE	PREPAID OVER \$5,000	NET 15	7803 INDUSTRY AVENUE, PICO RIVERA, CA 90660	45% RESTOCKING FEE
LZF LIGHT & NATURE	GLOB	NONE	PP AND ADD	NET 30	545 FRANKLIN AVE, MT. VERNON, NY 10550	MUST HAVE RGA / 30% RESTOCKING FEE
MAGNIFLOOD	MAGN	NONE	PLUS FREIGHT	NET 30	7200 NEW HORIZONS BLVD, N AMITYVILLE, NY 11701	NO RETURNS
MERCURY LTG	MERC	\$500.00 OR CONSULT FACTORY	\$2,000	1% NET 30	20 AUDREY PLACE, FAIRFIELD, NJ 07004	SUBJECT TO ORDER
METALUMEN	META	\$500/ \$150 PARTS	\$5,000	NET 30	PO BOX 1779 GUELPH, ONTARIO CANADA NIG4P6	NO RETURNS

MICHAELS' LTG	MICH	\$1,000	3RD PARTY COLLECT	50% DEPOSIT -BALANCE ON RECEIPT	2 KANSAS ST. PO BOX 192, WINONA, MN 55987	CONSULT FACTORY-ALL CUSTOM WORK
MILLERBERND MFG.	MILL	\$200			622 6TH STREET SOUTH, WINSTED, MN 55395	RETURN ONLY IF STANDARD PRODUCT / RESTOCKING CHARGE / NO RETURNS FOR CUSTOM ORDER
MODA LIGHT	MODA	NONE	\$3,500	NET 30	955 WHITE DRIVE, LAS VEGAS, NV 89119	MUST BE APPROVED
MORRIS KURTZON, INC.	MORK	NONE	\$5000 for all states outside IA, IL, IN, KS, MI, MO, WI	NET 30	1420 S. TALMAN AVE., CHICAGO, IL 60608	ORDER BASIS
NEXLIGHT	NEXL	\$50	PRE-PAY AND ADD	NET 30		MIN. OF 15%
NORWELL LIGHTING	NORW	\$75	\$500	NET 30	82 STEVENS STREET, E. TAUNTON, MA 02718-1398 222 NEW ROAD PARSIPPANY NJ 07054	25% RESTOCKING FEE/ RGA REQUEST, NO RETURNS ON CUSTOM ORDERS
PARAFLEX INDUSTRIES	PARA	NONE	NONE			
PRESCOLITE	PRES	\$50 / \$50 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)	NET 25TH (INV. FROM 26-31 CONSIDERED DATED 1ST OF NEXT MONTH)		CANCEL OR RESTOCK UPON APPROVAL / RMA CLAIMS WITHIN 90 DAYS / 35% RESTOCK CHG / NET VALUE OF RETURN NOT LESS THAN \$250
PRISMA	PRIS	\$250	\$4,000	NET 30	2621 KEYS POINTE, CONYERS, GA 30013-USA	REQUEST WITHIN 90 DAYS
PRUDENTIAL LTG	PRUD	\$25	\$7,500	NET 25TH(1% /10TH)	1737 E. 22ND STREET, LOS ANGELES, CA 90058	WRITTEN AUTHORIZATION
QUALITE	QUAL	NONE	PP AND ADD	NET 30	DEPT. 771007 PO BOX 77000 DETROIT MI 48277-1007	20% IF BUILT THEN CANCELLED
RELUME TECHNOLOGIES	RELU	NONE	\$2,500	NET 30	P.O. BOX 5955, DRAWER # 1219, TROY, MI 48007	WRITTEN AUTHORIZATION WITHIN 30 DAYS
SCHREDER	SCHR	\$300 BOOK; \$100 PARTS	\$5,000	NET 30	985 BUSSEE ROAD, ELK GROVE VILLAGE, IL 60007	TO BE DETERMINED BY FACTORY
SECURITY LIGHTING	SECU	NONE	\$3,500		1085 JOHNSON DRIVE BUFFALO GROVE, IL 60089	
SELUX LIGHT IDEAS	SELX	N/A	\$5,000	NET 30	5 LUMEN LANE PO BOX 1060 HIGHLAND, NY	100% CANCELLATION CHARGE , MIN. 50% RETURNS WITHIN 30 DAYS



SEMPER FI POWER SUPPLY	SFPS	NONE	PP AND ADD	EXISTING NET 30/ NEW CUSTOMER PP	21 WEST AUBURN STREET MANCHASTER, NH 03101	UNDAMAGED GOODS CAN BE RETURNED W/IN 30 DAYS; RESTOCKING FEE 50%
SHERIDAN LIGHTING SYSTEMS	SHLS	NONE	PREPAID OVER \$5,000	NET 30 / CUSTOM ORDERS 50% DEPOSIT	4-2525 DUNWIN DRIVE MISSISSAUGA, ON CANADA L5L 1R9	CANCELLATIONS WITH APPROVAL INCUR 10% FEE / RETURNS WITHIN 90 DAYS WITH RGA / MINIMUM 50%RESTOCK CHARGE
SILTRON EMERGENCY SYSTEMS	SILT	PIECE \$50/ UNITS \$100	\$1,600	NET 20	P.O. BOX 518 CRYSTAL LAKE, IL 60039-0518	IF DEFECTIVE FULL CREDIT/ 35% RESTOCKING FEE FOR ALL RETURNED
SISTEMALUX	SIST	\$75.00	\$3,000	NET 30	5455 DE GASPE', SUITE 100, MONTREAL, QC, CANADA H2T, 3B3	VARIES
SLV LIGHTING	SLV	NONE	\$1,800	NET 30	5731 BENJAMIN CENTER DRIVE, TAMPA, FL 33634	
SOFT LIGHTING SUPPLIES	SOFT	NONE	ALWAYS PLUS FREIGHT	NET 30	2224-137TH PLACE SE, BELLEVUE, WA 98005	NO RETURNS
SOLAR ONE	SOLR	NONE	ALWAYS PREPAID	NET 30	330 RESERVOIR ST, NEEDHAM, MA 02494	CANCELLATIONS BY EXCEPTIONS
SPAULDING LIGHTING	SPAU	\$50 / \$25 PARTS	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)			
SPORTSLITER SOLUTIONS	SLS	\$50 / \$25 PARTS	(CAN BE COMBINED W/OTHER			
SSRC	SSRC	NONE	ALWAYS PLUS FREIGHT	NET 30	170 FORTIS DRIVE DUNCAN, SC 29334	TO THE DISGRESSION OF SSRC
STARFIRE LTG.	STAR	\$35	PP AND ADD	VARIES	7 DONNA DRIVE WOOD RIDGE, NJ 07075	NO RETURNS FOR CUSTOM MADE/ NO TECH TRACK RETURNS
STERNBERG LIGHTING	STRN	\$50	FREIGHT ALLOWED IN MOST CASES	NET 30	555 LAWRENCE AVE ROSELLE, IL 60172	TO BE DETERMINED BY STERNBERG

STERNER STONEBRIDGE LIGHTING	STER STRN	\$50 / \$25 PARTS INVOICED UNDER	PPD OVER \$1,000 (CAN BE COMBINED W/OTHER GREENVILLE BRANDS)			
STONEGATE DESIGNS	SGD	NONE	FOB ORIGIN	NET 30 / COMMERCIAL 50% DOWNPAYMENT	4200 NILES RD, ST JOSEPH, MI 49085	CANCEL W/APPROVAL WITHIN 3 DAYS OF ORDER CONFIRMATION / 50% FEE / RETURNS WITH RMA WITHIN 30 DAYS / 50% RESTOCK FEE
STRAND LIGHTING	STRD	\$100	FOB SELLER'S DOCK	NET 30	10911 PETAL STREET DALLAS, TX 75238	CANCELLATIONS UPON APPROVAL WILL INCUR 25% CHARGE / RETURNS WITHIN 30 DAYS WITH RGA / VOID AFTER 45 DAYS FROM RGA
STRESSCRETE LIMITED	SCLT	NONE	CASE BY CASE	NET 30	840 WALKERS LINE P.O. BOX 7 BURLINGTON, ON CANADA L7R 3X9	NO CANCELLATIONS OR RETURNS UNLESS AGREED UPON BETWEEN PARTIES
STRONG LIGHTING	STNG	NONE	FOB SHIPPING POINT	NET 30	4350 MCKINLEY STREET OMAHA, NE 68112	RETURNS UPON APPROVAL WITH RMA
STUDIO ITALIA DESIGN	STID	NONE	ALWAYS PLUS FREIGHT	VARIES/ NEW CUST PP	1155 NW 159 DRIVE MIAMI, FL 33169	35% RESTOCKING FEE FOR EVERYTHING
SUPERIOR LIGHTING	SUPR	NONE	\$3,000	NET 30	866 KENT AVE, BROOKLYN, NY 11205	NO RETURNS
TAMBIENT LTG	TAMB	NONE	\$5,000	NET 30 (1%/10)	114 BOSTON POST ROAD WEST HAVEN, CT 06516	ANY ORDERS THAT HAVE SHIP DATE GET 50% CHARGE/RELEASED (MODIFIED OR EXPEDITED) CAN'T CANCEL OR 100% CHARGE
TBR ARCHITECTURAL LTG	TBR	\$200/ \$200 PARTS	\$2,000	NET 30	35 OAK STREET TORONTO, ON M9N 1A1	
TEMPO INDUSTRIES	TEMP	\$200 / \$50 PARTS	FOB ORIGIN	NET 30	1961 MCGAW AVENUE IRVINE, CA 92614	CANCELLATIONS & RETURNS WITH APPROVAL / RETURNS WITHIN 6 MONTHS WITH AN RGA AND RESTOCK FEES
THE LIGHT EDGE	LTED	\$50/ \$50 PARTS	\$6,000	NET 30 (1%/10)	16703 SE MCGILLIVRAY #225 VAN COUVER, WA 98683	RGA REQUIRED/ 25% RESTOCKING FEE ON STANDARD MATERIAL / NO RETURNS ON CUSTOM ORD

THE LIGHTING DIVISION	TLDV	\$200	PREPAID	NET 30	100 BOXART STREET P.I. BOX 12752 ROCHESTER, NY 14612	AUTHORIZATION REQUIRED FOR RETURNS SUBJECT TO 30% RESTOCKING FEE NEED TO BE W/IN 45 DAYS / NO RETURNS ON CUSTOM ORDERS
TMB PRODUCTS	TMB					
TOTAL STRUCTURES	KEPP				1696 WALTER ST, VENTURA, CA 93003	
TOUCHE LIGHTING CONTROLS	TOUC	NONE	PREPAID OVER \$1,500	NET 30	902 INCENTIVE DRIVE FORT WAYNE, IN 46825	WITH APPROVAL / WILL INCUR 20% RESTOCK FEE
TRAXON TECHNOLOGIES	TRAX	\$150 ( \$150 \$2,000 20% HANDLING FEE ADDED )	CUSTOMER HAS TO PAY (ADD 4%)	NET 30/ NEW CUST VARIES	20 MURRAY HILL PARKWAY, SUITE 210, EAST RUTHERFORD, NJ 07073	VARIES DEPENDS ON ORDER / NO RETURNS ON CUSTOM ORDERS
TRULY GREEN SOLUTIONS	TGS	NONE	PREPAOD			
TUBE LTG PRODUCTS	TUBE	NONE	ALWAYS PLUS FREIGHT	NET 30	1346 PIONEER WAY ELCAJON, CA 92020	VARIOUS DEPENDS ON ORDER/ MOST CUSTOM AND NO RETURNS
ULTRALIGHTS	ULTR	NONE	ALWAYS PLUS FREIGHT	NET 30 EXISTING/ NEW CUST VARIES	1936 EAST 18TH STREET TUSCON, AZ 85719	NOT RETURNABLE / 75% RESTOCKING FEE IF IT IS RETURNABLE
UNIPOST POLES	UPPI	\$25	\$1,500 BILLED INTO	NET 30	23171 GROESBECK HYW WARREN, MI 48089	DEPENDING ON ORDER IT CAN GO FROM 35% TO 100% PLUS FREIGHT THERE AND BACK
UNION METAL CORP.	UNMT	\$250	PRICE OF QUOTE	NET 30	1432 MAPLE AVENUE NE CANTON, OH 44705	CUSTOM MADE SO NO RETURNS FOR MOST CASES
UNITED LTG STANDARDS	UNLS	\$25	\$1,500	NET 30	23171 GROESBECK HYW WARREN, MI 48089	VARIOUS DEPENDS ON ORDER / USUALLY NO RETURNS UNLESS WRITTEN AUTHOR SUBJECT TO RESTOCKING CHARGES

USS MANUF.	USS	\$100.00	FREIGHT ALLOW IN MOST CASES	NET 30	64 MA-TE-WAY PARK DRIVE, RENFREW, ON K7V2L5	CUSTOM ORDERS NON RETURNABLE. 25% RESTOCKING FEE ON STANDARD ITEMS IF NOT CUSTOM
VANTAGE LTG.	VANT	NONE	\$2,000	NET 30 EXISTING/ NEW CUST PP	P.O. BOX 162 76 COMMUNITY AVENE PLAINFIELD, CT 06374	W/IN 60 DAYS UNINSTALLED MIN 25% RESTOCK
VIBIA INC.	VIBI	\$100 / \$25 HANDLING CHARGE UNDER \$100	ALWAYS PLUS FREIGHT	NET 30	272 FERNWOOD AVE, EDISON, NJ 08837	RETURNS ONLY ON DEFECTIVES OR ERRORS WITH RGA WITHIN 30 DAYS
VISCO	VISC	\$125	\$5,000	NET 30	29579 AWBREY LANE EUGENE, OR 97402	NO RETURNS ALLOWED
VISIONEERED LIGHTING	VISN	\$700	PP MIN \$3,000	NET 30	18 OAKLAND AVENUE TORONTO, ON CANADA M9M 2H8	NO RETURNS
VISIONEERING CORP.	VISI	\$200/\$200 PARTS	\$2,000		35 OAK STREET TORONTO, ON M9N 1A1	
W.F. HARRIS LTG.	HARR	NONE	\$1,500	NET 30	P.O. BOX 5023 MOROE, NC 28111	RETURNS BASED ON ORDER/ MOSTLY TAKE BACK 10% OF JOB
WAC LTG.	WAC	\$200	\$1,500	VARIES	23550 NETWORK PLACE CHICAGO, IL 60673	20% RESTOCKING FEE
WALDMANN LIGHTING	WALD	NONE	ALWAYS PLUS FREIGHT	NET 30	DEPT 77-3428 CHICAGO, IL 60678	NO RETURNS ALLOWED
WILA LTG	WILA	\$100.00	\$3,000 PREPAID	NET 30 (USUALLY)	15774 GATEWAY CIRCLE TUSTIN, CA 92780	NEED RGA AND SUBJECT TO 25% RESTOCKING FEE
XAL LIGHTING	XAL	\$100.00	MINIMUM \$20,000	50% DEPOSIT / NET 30	520 WEST 27TH STREET, SUITE 702, NEW YORK, N.Y. 10001	WITHIN 60 DAYS /REQUEST RGA & RETURN W/IN 30 DAYS / RESTOCK 25%
XTRALIGHT MANUF.	XTRA	NONE	2500			
ZENARO LIGHTING	ZENA	NONE INVOICED UNDER COOPER CONTROLS	FOB ORIGIN	NET 30	3610 QUANTUM BOULEVARD BOYNTON BEACH, FL 33426	CANCELLATION 15 DAYS PRIOR TO SHIP / 15% FEE 7DAYS AFTER ORDER /
ZERO88	COOP					

					1 BRIDAL AVENUE WEST WARWICK, RI 02893		IF CUSTOM NO RETURN/ONLY RETURNED DAMAGE ITEMS/ RESTOCKING FEE WILL APPLY AND RETURN FREIGHT PAID BY CUSTOMER 90 DAYS FROM INVOICE DATE WITH 50% RESTOCKING CHARGE (NOT ON MODIFIED FIXTURES)	
ZOOM LTG	ZOOM	NONE	\$10,000	NET 30				
ZUMTOBEL STAFF LTG.	ZUMT	\$50/ COMP \$250/ FIXTURES	\$5,000	NET 30	P.O. BOX 35018 NEWARK, NJ 07193-5018			